LEADERSHIP CIRCLE PROFILE MANAGER EDITION V1.5

LEADERSHIP CIRCLE PROFILE™
Manager Edition

LCP-ME Sample - English Tuesday, December 31, 2019

The Leadership Circle Manager Report

LCP-ME Sample

2019-12-31

Average Response on a 5 - Point Scale

| | Self Evaluations | Evaluators | Boss's Boss | Boss | Peers | Direct Reports | Other |
|--------------------------|---------------------|------------|-------------|------|-------|-------------------|-------|
| Relating | 4.40 | 4.21 | 4.41 | 4.48 | 3.74 | 4.41 | 4.35 |
| Being | 4.33 | 4.17 | 4.12 | 4.44 | 3.83 | 4.36 | 4.33 |
| Achieving | 3.50 | 3.75 | 3.35 | 3.61 | 3.29 | 4.29 | 3.91 |
| Controlling | 1.93 | 1.69 | 1.67 | 1.56 | 1.95 | 1.44 | 1.72 |
| Protecting | 1.05 | 1.42 | 1.23 | 1.15 | 1.99 | 1.22 | 1.16 |
| Complying | 2.33 | 2.12 | 2.96 | 1.65 | 2.41 | 1.53 | 2.15 |
| Leadership Effectiveness | 3.89 | 4.05 | 3.84 | 4.39 | 3.55 | 4.46 | 4.21 |
| Number of Assessors | 1 | 17 | 2 | 1 | 5 | 5 | 4 |

The Leadership Circle Manager Report

LCP-ME Sample

2019-12-31

Percentile Scores: Comparison to the Norm Group

| | Self Evaluations | Evaluators | Boss's Boss | Boss | Peers | Direct Reports | Other |
|-------------------------------------|---------------------|------------|-------------|------|-------|-------------------|-------|
| Relating | 86 % | 81 % | 85 % | 87 % | 43 % | 80 % | 78 % |
| Being | 87 % | 77 % | 70 % | 87 % | 43 % | 77 % | 77 % |
| Achieving | 25 % | 39 % | 31 % | 42 % | 13 % | 70 % | 43 % |
| Controlling | 15 % | 10 % | 21 % | 13 % | 25 % | 7 % | 18 % |
| Protecting | 2 % | 14 % | 15 % | 10 % | 55 % | 12 % | 10 % |
| Complying | 54 % | 47 % | 89 % | 14 % | 71 % | 12 % | 60 % |
| Reactive-Creative Scale | 88 % | 81 % | 66 % | 89 % | 41 % | 89 % | 78 % |
| Relationship-Task Balance | 6 % | 21 % | 7 % | 16 % | 19 % | 65 % | 28 % |
| Leadership Potential Utilization | 28 % | 44 % | 28 % | 55 % | 24 % | 86 % | 52 % |
| Leadership Effectiveness | 72 % | 68 % | 62 % | 83 % | 37 % | 76 % | 67 % |
| Number of Assessors | 1 | 17 | 2 | 1 | 5 | 5 | 4 |

THE LEADERSHIP CIRCLE MANAGER RESULTS

Creative Dimensions

LCP-ME Sample

| 2019-12-31 | Self Evaluations | Evaluators | Boss's Boss | Boss | Peers | Direct Reports | Other |
|------------------|---------------------|------------|-------------|------|-------|-------------------|-------|
| | 1 | 17 | 2 | 1 | 5 | 5 | 4 |
| Relating | 86 % | 81 % | 85 % | 87 % | 43 % | 80 % | 78 % |
| Average Response | 4.40 | 4.21 | 4.41 | 4.48 | 3.74 | 4.41 | 4.35 |
| Caring | 85 % | 87 % | 90 % | 85 % | 63 % | 83 % | 88 % |
| Average Response | 4.50 | 4.37 | 4.68 | 4.50 | 3.93 | 4.45 | 4.60 |
| Mentoring | 72 % | 70 % | 59 % | 81 % | 41 % | 77 % | 67 % |
| Average Response | 4.24 | 4.09 | 3.86 | 4.33 | 3.66 | 4.44 | 4.21 |
| Teamwork | 82 % | 69 % | 84 % | 87 % | 34 % | 75 % | 60 % |
| Average Response | 4.50 | 4.17 | 4.52 | 4.67 | 3.63 | 4.47 | 4.18 |
| Interpersonal | 78 % | 77 % | 86 % | 82 % | 42 % | 71 % | 80 % |
| Average Response | 4.36 | 4.18 | 4.52 | 4.42 | 3.76 | 4.27 | 4.38 |
| Being | 87 % | 77 % | 70 % | 87 % | 43 % | 77 % | 77 % |
| Average Response | 4.33 | 4.17 | 4.12 | 4.44 | 3.83 | 4.36 | 4.33 |
| Balance | 78 % | 60 % | 44 % | 18 % | 41 % | 54 % | 91 % |
| Average Response | 3.98 | 3.80 | 3.58 | 3.00 | 3.56 | 3.81 | 4.55 |
| Composure | 84 % | 69 % | 45 % | 88 % | 43 % | 68 % | 76 % |
| Average Response | 4.39 | 4.05 | 3.67 | 4.56 | 3.69 | 4.23 | 4.33 |
| Integrity | 80 % | 77 % | 88 % | 92 % | 42 % | 76 % | 67 % |
| Average Response | 4.52 | 4.41 | 4.75 | 4.88 | 4.03 | 4.56 | 4.44 |
| Courage | 74 % | 73 % | 56 % | 88 % | 53 % | 84 % | 57 % |
| Average Response | 4.14 | 4.04 | 3.75 | 4.52 | 3.76 | 4.42 | 3.95 |
| Achieving | 25 % | 39 % | 31 % | 42 % | 13 % | 70 % | 43 % |
| Average Response | 3.50 | 3.75 | 3.35 | 3.61 | 3.29 | 4.29 | 3.91 |
| Vision | 43 % | 42 % | 35 % | 45 % | 14 % | 73 % | 47 % |
| Average Response | 3.61 | 3.62 | 3.15 | 3.47 | 3.09 | 4.27 | 3.83 |
| Strategy | 15 % | 35 % | 27 % | 33 % | 18 % | 68 % | 28 % |
| Average Response | 3.00 | 3.57 | 3.05 | 3.25 | 3.21 | 4.21 | 3.57 |
| Results | 19 % | 35 % | 36 % | 57 % | 7 % | 65 % | 50 % |
| Average Response | 3.70 | 3.94 | 3.77 | 4.10 | 3.38 | 4.38 | 4.18 |
| Decisions | 52 % | 54 % | 42 % | 51 % | 27 % | 68 % | 59 % |
| Average Response | 4.00 | 3.97 | 3.65 | 3.83 | 3.61 | 4.35 | 4.16 |
| | | | | | | | |

Questions Related to Each Dimension

Creative Dimensions

| Relating | | | | | | |
|---------------|--|--|--|--|--|--|
| Caring | I connect deeply with others. | | | | | |
| · · | I am compassionate. | | | | | |
| | I form warm and caring relationships. | | | | | |
| Mentoring | I help direct reports create development plans. | | | | | |
| · · | I am a people builder/developer. | | | | | |
| | I provide feedback focused on professional growth. | | | | | |
| | I help people learn, improve, and change. | | | | | |
| Teamwork | I create a positive climate that supports people doing their best. | | | | | |
| | I promote high levels of teamwork through my leadership style. | | | | | |
| | I share leadership. | | | | | |
| Interpersonal | I learn from mistakes. | | | | | |
| · | I take responsibility for my part of relationship problems. | | | | | |
| | In a conflict, I accurately restate the opinions of others. | | | | | |
| | I listen openly to criticism and ask questions to further understand. | | | | | |
| Being | | | | | | |
| Balance | I balance work and personal life. | | | | | |
| | I find enough time for personal reflection. | | | | | |
| Composure | I am composed under pressure. | | | | | |
| · | I am a calming influence in difficult situations. | | | | | |
| | I handle stress and pressure very well. | | | | | |
| Integrity | I am a good role model for the vision I espouse. | | | | | |
| | I exhibit personal behavior consistent with my values. | | | | | |
| | I hold to my values during good and bad times. | | | | | |
| | I lead in a manner that is completely aligned with my values. | | | | | |
| Courage | I surface the issues others are reluctant to talk about. | | | | | |
| | I speak directly even on controversial issues. | | | | | |
| | I am courageous in meetings. | | | | | |
| Achieving | | | | | | |
| Vision | I communicate a compelling vision. | | | | | |
| | I inspire others with vision. | | | | | |
| | I provide strategic vision for the organization. | | | | | |
| | I articulate a vision that creates alignment within the organization. | | | | | |
| Strategy | I have a firm grasp of the market place dynamics. | | | | | |
| | I provide strategic direction that is thoroughly thought through. | | | | | |
| | I am a gifted strategist. | | | | | |
| | I establish a strategic direction that helps the organization to thrive. | | | | | |
| Results | I am quick to seize opportunities upon noticing them. | | | | | |
| | I pursue results with drive and energy. | | | | | |
| | I am proficient at achieving high quality results on key initiatives. | | | | | |
| | I strive for continuous improvement. | | | | | |
| Decisions | I am an efficient decision maker. | | | | | |
| | I make the tough decisions when required. | | | | | |
| | I make decisions in a timely manner. | | | | | |
| | | | | | | |

THE LEADERSHIP CIRCLE MANAGER RESULTS

Reactive Dimensions

LCP-ME Sample

| 2019-12-31 | Self Evaluations | Evaluators | Boss's Boss | Boss | Peers | Direct Reports | Other |
|------------------|---------------------|------------|-------------|------|-------|-------------------|-------|
| | 1 | 17 | 2 | 1 | 5 | 5 | 4 |
| Controlling | 15 % | 10 % | 21 % | 13 % | 25 % | 7 % | 18 % |
| Average Response | 1.93 | 1.69 | 1.67 | 1.56 | 1.95 | 1.44 | 1.72 |
| Perfectionist | 27 % | 6 % | 35 % | 42 % | 12 % | 4 % | 15 % |
| Average Response | 2.95 | 2.24 | 2.68 | 2.90 | 2.27 | 1.83 | 2.29 |
| Ambitious | 24 % | 13 % | 14 % | 11 % | 28 % | 8 % | 34 % |
| Average Response | 2.21 | 1.94 | 1.53 | 1.55 | 2.16 | 1.70 | 2.23 |
| Autocratic | 18 % | 13 % | 26 % | 13 % | 28 % | 10 % | 18 % |
| Average Response | 1.73 | 1.56 | 1.58 | 1.36 | 1.86 | 1.34 | 1.49 |
| Protecting | 2 % | 14 % | 15 % | 10 % | 55 % | 12 % | 10 % |
| Average Response | 1.05 | 1.42 | 1.23 | 1.15 | 1.99 | 1.22 | 1.16 |
| Arrogant | 7 % | 16 % | 19 % | 20 % | 41 % | 16 % | 18 % |
| Average Response | 1.00 | 1.28 | 1.09 | 1.16 | 1.72 | 1.10 | 1.13 |
| Critical | 6 % | 20 % | 19 % | 21 % | 53 % | 18 % | 18 % |
| Average Response | 1.18 | 1.43 | 1.20 | 1.34 | 1.90 | 1.24 | 1.24 |
| Distant | 4 % | 15 % | 19 % | 7 % | 63 % | 13 % | 8 % |
| Average Response | 1.00 | 1.51 | 1.35 | 1.00 | 2.22 | 1.28 | 1.13 |
| Complying | 54 % | 47 % | 89 % | 14 % | 71 % | 12 % | 60 % |
| Average Response | 2.33 | 2.12 | 2.96 | 1.65 | 2.41 | 1.53 | 2.15 |
| Passive | 40 % | 60 % | 88 % | 11 % | 84 % | 19 % | 67 % |
| Average Response | 1.78 | 1.93 | 2.74 | 1.20 | 2.36 | 1.31 | 1.94 |
| Belonging | 68 % | 45 % | 96 % | 24 % | 51 % | 14 % | 58 % |
| Average Response | 2.91 | 2.42 | 3.68 | 2.03 | 2.48 | 1.82 | 2.52 |
| Pleasing | 61 % | 29 % | 46 % | 36 % | 43 % | 18 % | 34 % |
| Average Response | 3.09 | 2.31 | 2.62 | 2.44 | 2.47 | 1.90 | 2.26 |

Questions Related to Each Dimension

Reactive Dimensions

| Controlling | | | | | | |
|---------------|--|--|--|--|--|--|
| Perfectionist | I need to perform flawlessly. | | | | | |
| | I try too hard to be the best at everything I take on. | | | | | |
| | I am a perfectionist. | | | | | |
| | I try to do everything perfectly well. | | | | | |
| | I need to excel in every situation. | | | | | |
| Ambitious | I believe winning is what really matters. | | | | | |
| | I believe to feel good, one must constantly move up. | | | | | |
| | I am aggressive. | | | | | |
| | I am excessively ambitious. | | | | | |
| Autocratic | I am domineering. | | | | | |
| | I tend to control others. | | | | | |
| | I have to get my own way. | | | | | |
| | I dictate rather than influence what others do. | | | | | |
| | I pursue results at the expense of people. | | | | | |
| Protecting | | | | | | |
| Arrogant | I am self-centered. | | | | | |
| | I am arrogant. | | | | | |
| | I have too big of an ego. | | | | | |
| Critical | I am critical. | | | | | |
| | I hurt people's feelings. | | | | | |
| | I put people down. | | | | | |
| | I am sarcastic and/or cynical. | | | | | |
| Distant | I am emotionally distant. | | | | | |
| | I am hard to get to know. | | | | | |
| | I am aloof. | | | | | |
| | I remain standoffish. | | | | | |
| Complying | | | | | | |
| Passive | I am passive. | | | | | |
| | I lack passion. | | | | | |
| | I am wishy-washy in decision making. | | | | | |
| | I lack drive. | | | | | |
| Belonging | I adopt others' points of view so as not to disappoint them. | | | | | |
| | I try to please others by going along to get along. | | | | | |
| | I try too hard to conform to the group's rules/norms. | | | | | |
| | I play it too safe. | | | | | |
| Pleasing | I worry about others' judgment. | | | | | |
| | I need the approval of others. | | | | | |
| | I need to be accepted by others. | | | | | |
| | I work too hard for others' acceptance. | | | | | |
| | I need to be admired by others. | | | | | |

Sorted by Self Percentile

Self **LCP-ME Sample** Evaluator Percentile Percentile **Dimensions** 85 % Caring 87 % 84 % 69 % Composure 82 % Teamwork 69 % 80 % Integrity 77 % Interpersonal 78 % 77 % 78 % Balance 60 % Courage 74 % 73 % 72 % 70 % Mentoring 68 % Belonging 45 % 61 % Pleasing 29 % 52 % **Decisions** 54 % Vision 43 % 42 % 40 % **Passive** 60 % Perfectionist 27 % 6 % **Ambitious** 24 % 13 % Results 19 % 35 % 18 % Autocratic 13 % 15 % 35 % Strategy 7 % Arrogant 16% 6 % Critical 20 % 4 % Distant 15% **Summary Dimensions** 87 % Being 77 % 86 % Relating 81 % 54 % Complying 47 % 25 % Achieving 39 % 15 % Controlling 10 % 2 % Protecting 14 % **Summary Measures** 88 % Reactive-Creative Scale 81 % **72** % Leadership Effectiveness 68 % 28 % Leadership Potential 44 % Utilization 6 % 21 % Relationship-Task Balance

Sorted by Evaluator Percentile

| LCP-ME Sample | Self Percentile | Evaluator Percentile |
|-------------------------------------|--------------------|-------------------------|
| Dimensions | | |
| Caring | 85 % | 87 % |
| Interpersonal | 78 % | 77 % |
| Integrity | 80 % | 77 % |
| Courage | 74 % | 73 % |
| Mentoring | 72 % | 70 % |
| Teamwork | 82 % | 69 % |
| Composure | 84 % | 69 % |
| Passive | 40 % | 60 % |
| Balance | 78 % | 60 % |
| Decisions | 52 % | 54 % |
| Belonging | 68 % | 45 % |
| Vision | 43 % | 42 % |
| Results | 19 % | 35 % |
| Strategy | 15 % | 35 % |
| Pleasing | 61 % | 29 % |
| Critical | 6 % | 20 % |
| Arrogant | 7 % | 16 % |
| Distant | 4 % | 15 % |
| Ambitious | 24 % | 13 % |
| Autocratic | 18 % | 13 % |
| Perfectionist | 27 % | 6 % |
| Summary Dimensions | | |
| Relating | 86 % | 81 % |
| Being | 87 % | 77 % |
| Complying | 54 % | 47 % |
| Achieving | 25 % | 39 % |
| Protecting | 2 % | 14 % |
| Controlling | 15 % | 10 % |
| Summary Measures | | |
| Reactive-Creative Scale | 88 % | 81 % |
| Leadership Effectiveness | 72 % | 68 % |
| Leadership Potential Utilization | 28 % | 44 % |
| Relationship-Task Balance | 6 % | 21 % |