Reliability: Alpha Coefficients

Dimensions

CARING TEAMWORK COLLABORATOR INTERPERSONAL INTELLIGENCE MENTOR BALANCE COMPOSED LEARNER	.87 .79 .87 .84 .87 .62 .69
SELFLESS	.75
COURAGE	.79
INTEGRITY COMMUNITY	.79 .80
SUSTAINABLE PRODUCTIVITY	.76
SYSTEMS THINKING	.70
ACHIEVE RESULTS	.82
DECISIVE	.84
PURPOSE-VISION	.87
STRATEGIC	.80
CONSERVE	.61
BELONG	.80
PLEASE	.83
PASSIVE	.75
DISTANCE	.87
CRITICAL	.83
ARROGANCE	.90
AUTOCRAT	.90
AMBITION DRIVEN	
PERFECT	.80 .80
PERFECT	.80

NOTE: All statistics in this section are based on about 6,000 managers and 60,000 feedback providers unless specifically noted.

All correlations are significant at the .001 level.

Inner Circle Summary Dimensions

RELATING	.95
SELF AWARE	.81
AUTHENTICITY	.80
SYSTEM AWARE	.88
ACHIEVING	.92
CONTROLLING	.87
PROTECTING	.91
COMPLYING	.88



Correlations: All Dimensions

	CONSERVATIVE	PLEASING	BELONGING	PASSIVE	ARROGANCE	CRITICAL	DISTANT	PERFECT	DRIVEN	AMBITION	AUTOCRATIC	ACHIEVE RESULTS	DECISIVE	PURPOSE-VISION	COURAGE- AUTHENTIC
CONSERVATIVE	1	.16	.39	.13	03	02	.11	.05	.07	.06	.04	09	01	09	16
PLEASING	.16	1	.54	.39	.39	.31	.24	.20	.23	.37	.35	27	35	28	31
BELONGING	.39	.54	1	.61	.21	.16	.30	.03	.24	.26	.23	44	49	38	51
PASSIVE	.13	.39	.61	1	.34	.30	.47	17	01	.17	.29	69	72	60	57
ARROGANCE	03	.39	.21	.34	_1	.77	.63	.19	.24	.61	.80	30	31	47	15
CRITICAL	02	.31	.16	.30	.77	1	.64	.24	.27	.53	.79	26	24	45	10
DISTANT	.11	.24	.30	.47	.63	.64	1	.10	.17	.41	.61	39	35	53	28
PERFECT	.05	.20	.03	17	.19	.24	.10	1	.54	.34	.27	.36	.25	.18	.22
DRIVEN	.07	.23	.24	01	.24	.27	.17	.54	1	.40	.31	.17	.07	.04	.10
AMBITION	.06	.37	.26	.17	.61	.53	.41	.34	.40	1	.66	09	15	26	05
AUTOCRATIC ACHIEVE RESULTS	.04	.35	.23	.29	.80	.79	.61	.27	.31	.66	1	28	28 .77	49	16
DECISIVE	09	27	44	69 72	30 31	26	39 35	.36	.17	09	28	1 .77		.75 .69	.63 .64
PURPOSE-VISION	01 09	35 28	49 38	/2 60	31 47	24 45	53 53	.25 .18	.07 .04	15 26	28 49	.77 .75	.69	.69	.64 .59
COURAGE-AUTHENTIC	09 16	28 31	50 51	60 57	47 15	45 10	33 28	.10	.10	26 05	49 16	.63	.64	.59	.59
INTEGRITY	.03	28	31 31	37 48	15 56	10 54	26 51	.12	03	05 38	16 55	.60	.54	.68	.47
CARING	05	13	31 18	38	58	60	69	.00	05	39	61	.45	.38	.66	.36
TEAMWORK	06	26	29	48	60	59	59	.04	09	35	67	.62	.59	.79	.47
INTERPERSONAL INTELLIGENCE	04	31	33	52	59	57	57	.07	04	38	63	.64	.63	.75	.57
MENTORING	09	27	35	53	46	.37 47	54	.11	01	27	53	.67	.61	.81	.55
BALANCE	02	14	15	20	22	26	31	12	31	19	29	.21	.25	.35	.22
COMPOSED	.00	28	20	36	57	60	50	04	15	40	62	.46	.48	.61	.34
PERSONAL LEARNER	06	26	34	50	48	45	47	.15	03	34	52	.66	.61	.74	.54
SELFLESS	09	22	15	16	41	34	28	03	11	40	43	.27	.24	.35	.23
COLLABORATOR	.00	24	24	43	61	62	58	.02	09	43	69	.56	.54	.71	.44
COMMUNITY CONCERN	06	19	27	44	43	42	44	.11	.00	31	46	.58	.52	.74	.47
SUSTAINABLE PRODUCTIVITY	.01	26	34	55	46	43	43	.17	06	30	50	.68	.67	.69	.50
SYSTEM THINKING	07	25	35	53	32	29	32	.23	.05	17	32	.72	.68	.66	.53
STRATEGIC FOCUS	01	30	40	60	40	34	40	.21	.02	25	41	.75	.74	.71	.60

Correlations: All Dimensions (continued)

				(•							(0
	INTEGRITY	CARING	TEAMWORK	INTERPERSONAL INTELLIGENCE	MENTORING	BALANCE	COMPOSED	PERSONAL LEARNER	SELFLESS	COLLABORATOR	COMMUNITY CONCERN	SUSTAINABLE PRODUCTIVITY	SYSTEM THINKING	STRATEGIC FOCUS
CONSERVATIVE	.03	05	06	04	09	02	.00	06	09	.00	06	.01	07	01
PLEASING	28	13	26	31	27	14	28	26	22	24	19	26	25	30
BELONGING	31	18	29	33	35	15	20	34	15	24	27	34	35	40
PASSIVE	48	38	48	52	53	20	36	50	16	43	44	55	53	60
ARROGANCE	56	58	60	59	46	22	57	48	41	61	43	46	32	40
CRITICAL	54	60	59	57	47	26	60	45	34	62	42	43	29	34
DISTANT	51	69	59	57	54	31	50	47	28	58	44	43	32	40
PERFECT	.12	.00	.04	.07	.11	12	04	.15	03	.02	.11	.17	.23	.21
DRIVEN	03	06	09	04	01	31	15	03	11	09	.00	06	.05	.02
AMBITION	38	39	35	38	27	19	40	34	40	43	31	30	17	25
AUTOCRATIC	55	61	67	63	53	29	62	52	43	69	46	50	32	41
ACHIEVE RESULTS	.60	.45	.62	.64	.67	.21	.46	.66	.27	.56	.58	.68	.72	.75
DECISIVE	.54	.38	.59	.63	.61	.25	.48	.61	.24	.54	.52	.67	.68	.74
PURPOSE-VISION	.68	.66	.79	.75	.81	.35	.61	.74	.35	.71	.74	.69	.66	.71
COURAGE-AUTHENTIC	.47	.36	.47	.57	.55	.22	.34	.54	.23	.44	.47	.50	.53	.60
INTEGRITY	1	.63	.68	.68	.63	.30	.58	.67	.41	.66	.63	.64	.56	.62
CARING	.63	1	.69	.67	.66	.38	.61	.62	.38	.70	.64	.52	.41	.47
TEAMWORK	.68	.69	1	.79	.81	.34	.65	.70	.42	.79	.62	.68	.60	.66
INTERPERSONAL INTELLIGENCE	.68	.67	.79	1	.76	.34	.70	.78	.44	.82	.64	.68	.61	.70
MENTORING	.63	.66	.81	.76	1	.36	.59	.71	.35	.71	.64	.66	.62	.66
BALANCE	.30	.38	.34	.34	.36	1	.32	.36	.14	.33	.37	.33	.25	.29
COMPOSED	.58	.61	.65	.70	.59	.32	1	.60	.37	.71	.56	.54	.46	.52
PERSONAL LEARNER	.67	.62	.70	.78	.71	.36	.60	1	.43	.73	.68	.70	.63	.74
SELFLESS	.41	.38	.42	.44	.35	.14	.37	.43	1	.43	.39	.39	.33	.33
COLLABORATOR	.66	.70	.79	.82	.71	.33	.71	.73	.43	1	.64	.68	.57	.67
COMMUNITY CONCERN	.63	.64	.62	.64	.64	.37	.56	.68	.39	.64	1	.64	.57	.59
SUSTAINABLE PRODUCTIVITY	.64	.52	.68	.68	.66	.33	.54	.70	.39	.68	.64	1	.69	.72
SYSTEM THINKING	.56	.41	.60	.61	.62	.25	.46	.63	.33	.57	.57	.69	1	.70
STRATEGIC FOCUS	.62	.47	.66	.70	.66	.29	.52	.74	.33	.67	.59	.72	.70	1

Correlations: Inner Circle Summary Dimensions

	RELATING	SELF-AWARENESS	AUTHENTICITY	SYS-AWARENESS	ACHIEVING	CONTROLLING	PROTECTING	COMPLYING	Reactive-Creative Scale
RELATING	1	0.87	0.72	0.80	0.76	-0.64	-0.75	-0.44	0.93
SELF-AWARENESS	0.87	1	0.66	0.73	0.66	-0.74	-0.74	-0.36	0.90
AUTHENTICITY	0.72	0.66	1	0.78	0.86	-0.23	-0.38	-0.72	0.77
SYS-AWARENESS	0.80	0.73	0.78	1	0.88	-0.40	-0.51	-0.61	0.82
ACHIEVING	0.76	0.66	0.86	0.88	1	-0.24	-0.41	-0.75	0.81
CONTROLLING	-0.64	-0.74	-0.23	-0.40	-0.24	1	0.83	0.09	-0.76
PROTECTING	-0.75	-0.74	-0.38	-0.51	-0.41	0.83	1	0.23	-0.85
COMPLYING	-0.44	-0.36	-0.72	-0.61	-0.75	0.09	0.23	1	-0.67
Reactive-Creative Scale	0.93	0.90	0.77	0.82	0.81	-0.76	-0.85	-0.67	1

Correlations: Complying

	CONSERVATIVE	PLEASING	BELONGING	PASSIVE	AUTHENTICITY	ACHIEVING
CONSERVATIVE	1	0.16	0.39	0.13	-0.07	-0.07
PLEASING	0.16	1	0.54	0.39	-0.34	-0.33
BELONGING	0.39	0.54	1	0.61	-0.47	-0.48
PASSIVE	0.13	0.39	0.61	1	-0.61	-0.73
AUTHENTICITY	-0.07	-0.34	-0.47	-0.61	1	0.79
ACHIEVING	-0.07	-0.33	-0.48	-0.73	0.79	1

Correlations: Controlling

	PERFECT	DRIVEN	AMBITION	AUTOCRATIC	RELATING	ACHIEVING
PERFECT	1	0.54	0.34	0.27	0.06	0.28
DRIVEN	0.54	1	0.40	0.31	-0.06	0.10
AMBITION	0.34	0.40	1	0.66	-0.39	-0.19
AUTOCRATIC	0.27	0.31	0.66	1	-0.68	-0.40
RELATING	0.06	-0.06	-0.39	-0.68	1	0.80
ACHIEVING	0.28	0.10	-0.19	-0.40	0.80	1

Correlations: Protecting

	ARROGANCE	CRITICAL	DISTANCE	RELATING	ACHIEVING	SYS-AWARENESS	SELF-AWARENESS
ARROGANCE	1	0.77	0.63	-0.62	-0.41	-0.47	-0.63
CRITICAL	0.77	1	0.64	-0.63	-0.36	-0.45	-0.63
DISTANCE	0.63	0.64	1	-0.67	-0.48	-0.47	-0.59
RELATING	-0.62	-0.63	-0.67	1	0.80	0.80	0.90
ACHIEVING	-0.41	-0.36	-0.48	0.80	1	0.83	0.75
SYS-AWARENESS	-0.47	-0.45	-0.47	0.80	0.83	1	0.81
SELF-AWARENESS	-0.63	-0.63	-0.59	0.90	0.75	0.81	1

Principle Axis, Pattern Matrix	1	2	3	4	5	6	7	8	9	10	11	12	13	14
Critical: Put people down	.84					.56				57			.60	
Critical: Hurt people's feelings	.75					.58				47			.67	
Critical: Sarcastic/cynical	.64					.51				53			.43	.40
Belonging: Try too hard to conform		.79												
Belonging: Please by going along		.71												
Belonging: Work too hard for acceptance		.71		53										
Belonging: adopt other POV -not disappoint		.52		42										
Driven: Drive excessively hard			.85									47		
Driven: Workaholic			.80											
Driven: Push too hard			.79									44		
Pleasing: Need to be accepted				84										
Pleasing: Need to be admired				75				.44						
Pleasing: Need other's Approval		.49		73										
Pleasing: Worry about approval				66										
Conservative: Follow conventional ways					.70									
Conservative: Conform to rules					.65									
Distance: Remain standoffish	.54				.00	.87				45			.47	
Distance: Emotionally distant	.43					.82								
Distance: Hard to get to know	.41					.75								
Distance: Aloof	.51					.73				53			.41	
Perfect: Average is not good enough	.01					., 0	.75							
Perfect: Expect extremely high standards							.60							
Ambition: Must constantly move up								.67						
Ambition: Excessively ambitious								.67				43		
Ambition: Believe winning is what matters	.41							.65					.45	
Ambition: Aggressive								.51					.49	.50
Belonging: Overly conservative									76		.42			
Conservative: Conservative					.41				66					
Arrogance: Too big of an ego	.62					.55		.58		81			.63	
Arrogance: Arrogant	.62					.57		.41		79			.59	.48
Arrogance: Self-centered	.61					.57		.52		76			.61	
Passive: Wishy-washy in decisions		.41									.67			
Passive: Lack drive							41				.66			
Passive: Passive		.46									.63			
Belonging: Play too safe		.47							51		.59			
Passive: Lack passion						.56					.58			
Driven: Try too hard to be the best			.42									72		
Perfect: Need to perform flawlessly			.46									68		
Autocratic: Tend to control	.56					.48		.50		50			.83	
Autocratic: Dictate rather than influence	.59					.50		.46		51			.78	
Autocratic: Domineering	.58					.53		.50		56			.74	.56
Autocratic: Have to get my own way	.56					.51		.50		58			.71	
Autocratic: Results over people	.64					.52		.53		46			.66	
Critical: Critical														.49





Principle Axis, Pattern Matrix	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22
Mentor: People developer/builder	.71			62		_	-	.60					.51	.54				53			.57	
Teamwork Share leadership	.71			53				.51					.51			54		51			.07	
Teamwork: Promote high levels of teamwork	.68			58				.57					.55	.57		61		60	.54		.60	_
Mentor: Help people learn, change, improve	.65			63				.59					.54	.53			.62	50			.54	
Decisive: Efficient decision maker	.00	.78		54				.05	.51		59				50							-
Decisive: Make timely decisions	-	.69		.51					.51		.55			.50	50							+
Community: impact of decisions on community		.05	92	53										.51	.50					.54		+
Community vision beyond org. to world				58				.54						.51						.57		
Community: Balance community welfare w/profit			.70	56				.54												.60		-
Purpose&Vision: communicate compelling vision			./0	92										.54		52				.00		-
	.56		гэ					F 2					F 1	.57		56						-
Purpose&Vision: Inspire others with vision			.53					.53					.51									1
Purpose&Vision: Good role model for vision	.51			64	.54			.55	.59		51			.57		57		52			.59	
Achieve Results: Strive for continuous improve				55							52			.52	51	51						
Purpose&Vision: deep sense of purpose				55																		
Integrity: Behavior consistent with values					.85				.52							54						
Integrity: Hold to values					.71				.50							55						
Balance: Find enough time for reflection						.89																
Balance: Balance work and personal						.60																
Learner: Search for meaning							.60															
Caring: Form warm/caring relationships	.51							.88					.53			52						_
Caring: Connect deeply								.80								52		51			.53	_
Caring: Compassionate								.71					.51			52		52				-
Composed: Composed under pressure								., _	.78				.01			51						+
Composed: Calming influence								.56	.72				.56			61		58			.51	-
Selfless: We did it ourselves								.50	., 2	.61			.50			01		50			.51	
Selfless: Uninterested in credit										.58												-
Systems Thinking: Redesign to solve multiple problems										.50	86			.58								-
				55							65			.65								-
Systems Thinking: Evolve systems to get results				55								F-1										
Systems Thinking: Reduce activities -waste resources											59			.50								1
Sustainable Balance short term & long term health											56	.74		.58		55						
Sustainable: Balance bottom line w/other org. goals				50							52	.71		.57								
Sustainable: Allocate resources -not use up people											53	.61		.51			.51					
Inter. Intel.: Listen openly to criticism and ask													.77			61		55				
Strategic Focus: See integration of all parts				51							56			.86		54						
Strategic Focus: Anticipate future consequences											54			.68		56						
Strategic Focus: Focus quickly on key issues		.56		54							53			.62	54	54						.5
Achieve Results: Pursue result with drive				52											80							
Achieve Results: Proficient at achieving results		.55		55							56			.56	59	52						
Achieve Results: Quick to seize opportunities		.52		50							55				57							
Inter. Intel.: In conflict -restate others opinions									.52				.52			83		51				+
Inter. Intel.: Take responsibility for my part								.51					.61			64		52				
Learner: Learn from mistakes								.01	.51				.52	.56		58						+
Learner: Investigate deeper realities				57					.51				.52	.56		58						-
Learner: Examine assumptions behind action				.57										.50		54						+
Mentor: Help with development plans				51												5-	.73					-
Mentor: Provide feedback on prof. growth				57												F 2	.68					-
	F4							FC								53	.00				F-1	
Collaborate: Create common ground	.54			52				.56	.57				.60	.54		66		81			.51	
Collaborate: Work for common ground								.57	.55				.62	.58		67		80			.55	
Collaborate: Negotiate for best of both								.53	.52				.53	.56		60		69				
Inter. Intel.: Directly address issues																51			.73			
Inter. Intel.: Highly skilled in conflict				55				.51	.59				.52	.54		66		59	.69			
Community: Ethic of service to the world			.57					.56												.72		
Community: Role of org. as corp. citizen			.57																	.66		
Teamwork: Create positive climate	.62			54				.62	.57				.59	.52		61		65			.78	
Courage: Speak directly on controversial																						.7
Courage: Courageous in meetings				51																		.6
Courage: Surface issues -others reluctant																			.60			.6
Decisive: Make tough decisions		.60		55										.55								.6

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Correlations to Leadership E ectiveness Measure

SELF AWARE

ACHIEVING

COMPLYING

AUTHENTICITY

CONTROLLING PROTECTING

Reactive-Creative Scale

Leadership E ectiveness

SYSTEM AWARE

Leadership Effectiveness

I am satisfied with the quality of leadership that this leader provides. This leader is the kind of leader that others should aspire to become.

This leader is an example of an ideal leader.

This leader's leadership helps this organization to thrive. Overall, this leader provides very effective leadership.

Scale Alpha 0.

0.9

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.76

.78

.84

.91

-.41

-.56

-.63

.84

Manager Edition Reliability: Alpha Coe cients

0.87

Outer Circle Dimensions		
Vision	0.91	
Strategy	0.88	NOTE: All statis
Caring	0.86	25,000 m
Integrity	0.07	unless spe

NOTE: All statistics in this section are based on about 25,000 managers and 300,000 feedback providers unless specifically noted. Correlations are not in

same order as ME Profile.

All correlations are significant at the .001 level.

0.84 Courage 0.82 Balance Mentoring 0.71 Teamwork 0.89 Decisions 0.86 Results 0.84 Interpersonal 0.85 Autocratic 0.83 Belonging Perfectionist 0.89 Distant 0.83 **Ambitious** 0.81 Pleasing 0.88 Passive 0.78 Critical 0.84 Arrogant

Composure

0.82 0.89 0.89

Inner Circle Dimensions

Relating 0.94
Being 0.89
Achieving 0.96
Controlling 0.89
Protecting 0.92
Complying 0.87

Leadership E'ectiveness 0.96

Manager Edition Correlations: All Dimensions

	PLEASING	BELONGING	PASSIVE	ARROGANT	CRITICAL	DISTANCE	PERFECTIONIST	AMBITOUS	AUTOCRATIC	RESULTS	DECISIONS	VISION	COURAGE	INTEGRITY	CARING	TEAMWORK	INTERPERSONAL	MENTORING	BALANCE	COMPOSURE	STRATEGY	RELATING	BEING	ACHIEVING	CONTROLLING	PROTECTING	COMPLYING	CREATING	REACTING	LEADERSHIP EFFECTIVENESS
PLEASING	1	.51	.30	.45	.35	.25	.55	.48	.44	16	34	23	23	36	12	30	33	22	27	45	26	25	43	26	.48	.38	.57	34	.57	33
BELONGING	.51	1	.65	.08	.03	.28	.26	.19	.14	47	52	43	59	35	10	25	25	28	10	23	43	23	43	48	.16	.17	.87	42	.43	38
PASSIVE	.30	.65	1	.17	.14	.41	08	05	.11	80	77	65	69	56	27	49	45	51	09	39	64	45	59	76	.08	.29	.90	66	.45	66
ARROGANT	.45	.08	.17	1	.84	.62	.47	.64	.85	21	23	30	.00	58	62	62	65	48	30	58	23	62	45	26	.83	.89	.22	49	.85	50
CRITICAL	.35	.03	.14	.84	1	.64	.44	.58	.86	20	17	32	.04	57	67	65	65	50	36	63	22	65	47	25	.83	.90	.16	50	.83	49
DISTANCE	.25	.28	.41	.62	.64	1	.33	.40	.64	39	34	43	26	54	74	65	60	57	33	48	31	68	51	40	.61	.87	.40	58	.79	55
PERFECTIONIST	.55	.26	08	.47	.44	.33	1	.71	.58	.19	.02	.00	.10	18	23	23	23	12	36	32	.05	22	21	.07	.65	.46	.16	12	.55	11
AMBITIOUS	.48	.19	05	.64	.58	.40	.71	1	.71	.09	.01	07	.10	35	40	33	38	24	28	34	.01	36	25	.00	.82	.59	.14	22	.68	19
AUTOCRATIC	.44	.14	.11	.85	.86	.64	.58	.71	1	15	17	30	.02	56	67	65	66	51	40	61	21	66	48	23	.97	.86	.20	49	.89	47
RESULTS	16	47	80	21	20	39	.19	.09	15	1	.83	.80	.69	.70	.42	.65	.62	.66	.18	.50	.79	.61	.69	.91	10	31	68	.81	39	.79
DECISIONS	34	52	77	23	17	34	.02	.01	17	.83	1	.74	.72	.66	.34	.64	.61	.63	.28	.58	.78	.58	.74	.88	14	28	72	.80	41	.80
VISION	23	43	65	30	32	43	.00	07	30	.80	.74	1	.69	.75	.56	.77	.69	.77	.29	.62	.89	.72	.78	.93	25	40	59	.90	47	.87
COURAGE	23	59	69	.00	.04	26	.10	.10	.02	.69	.72	.69	1	.51	.28	.48	.46	.53	.18	.36	.67	.46	.70	.73	.04	10	68	.69	24	.62
INTEGRITY	36	35	56	58	57	54	18	35	56	.70	.66	.75	.51	1	.68	.82	.82	.75	.40	.73	.68	.81	.86	.75	54	63	53	.88	69	.84
CARING	12	10	27	62	67	74	23	40	67	.42	.34	.56	.28	.68	1	.79	.73	.73	.42	.58	.39	.86	.61	.47	64	76	22	.71	69	.65
TEAMWORK	30	25	49	62	65	65	23	33	65	.65	.64	.77	.48	.82	.79	1	.86	.87	.45	.78	.66	.92	.81	.73	60	72	44	.90	72	.89
INTERPERSONAL	33	25	45	65	65	60	23	38	66	.62	.61	.69	.46	.82	.73	.86	1	.78	.42	.76	.61	.89	.80	.68	63	70	43	.86	72	.82
MENTORING	22	28	51	48	50	57	12	24	51	.66	.63	.77	.53	.75	.73	.87	.78	1	.41	.65	.66	.92	.76	.74	47	58	46	.87	61	.82
BALANCE	27	10	09	30	36	33	36	28	40	.18	.28	.29	.18	.40	.42	.45	.42	.41	1	.44	.25	.46	.57	.28	40	36	14	.45	39	.37
COMPOSURE	45	23	39	58	63	48	32	34	61	.50	.58	.62	.36	.73	.58	.78	.76	.65	.44	1	.59	.72	.83	.61	57	62	40	.78	66	.76
STRATEGY	26	43	64	23	22	31	.05	.01	21	.79	.78	.89	.67	.68	.39	.66	.61	.66	.25	.59	1	.60	.73	.94	16	29	60	.84	38	.81
RELATING	25	23	45	62	65	68	22	36	66	.61	.58	.72	.46	.81	.86	.92	.89	.92	.46	.72	.60	1	.79	.69	62	73	40	.88	73	.83
BEING	43	43	59	45	47	51	21	25	48	.69	.74	.78	.70	.86	.61	.81	.80	.76	.57	.83	.73	.79	1	.79	45	54	60	.92	62	.85
ACHIEVING	26	48	76	26	25	40	.07	.00	23	.91	.88	.93	.73	.75	.47	.73	.68	.74	.28	.61	.94	.69	.79	1	19	35	69	.91	45	.87
CONTROLLING	.48	.16	.08	.83	.83	.61	.65	.82	.97	10	14	25	.04	54	64	60	63	47	40	57	16	62	45	19	1	.84	.20	45	.88	43
PROTECTING	.38	.17	.29	.89	.90	.87	.46	.59	.86	31	28	40	10	63	76	72	70	58	36	62	29	73	54	35	.84	1	.30	59	.92	58
COMPLYING	.57	.87	.90	.22	.16	.40	.16	.14	.20	68	72	59	68	53	22	44	43	46	14	40	60	40	60	69	.20	.30	1	62	.54	60
CREATING	34	42	66	49	50	58	12	22	49	.81	.80	.90	.69	.88	.71	.90	.86	.87	.45	.78	.84	.88	.92	.91	45	59	62	1	65	.94
REACTING	.57	.43	.45	.85	.83	.79	.55	.68	.89	39	41	47	24	69	69	72	72	61	39	66	38	73	62	45	.88	.92	.54	65	1	63
LEADERSHIP EFFECTIVENESS	33	38	66	50	49	55	11	19	47	.79	.80	.87	.62	.84	.65	.89	.82	.82	.37	.76	.81	.83	.85	.87	43	58	60	.94	63	1

a. Type = Other N =198521 All correlations significant at .001



Manager Edition Reactive Factor Structure			Component											
Principle Axis, Pattern Matrix			2	3	4	5	6	7	8	9				
Autocratic	I dictate rather than influence what others do.	0.78												
Autocratic	I tend to control others.	0.77												
Autocratic	I am domineering.	0.74							0.44	-0.52				
Critical	I hurt people's feelings.	0.61			0.42				0.55	-0.46				
Autocratic	I have to get my own way.	0.60								-0.55				
Autocratic	I pursue results at the expense of people.	0.56								-0.40				
Belonging	I try to please others by going along to get along.		0.79				-0.43							
Belonging	I adopt othersí points of view so as not to disappoint them.		0.76											
Belonging	I try too hard to conform to the groupis rules/norms.		0.69				-0.41							
Belonging	I play it too safe.		0.56					0.51						
Passive	I am wishy-washy in decision making.		0.52					0.52						
Perfectionist	I am a perfectionist.			0.84										
Perfectionist	I need to perform flawlessly.			0.82										
Perfectionist	I try to do everything perfectly well.			0.78										
Perfectionist	I try too hard to be the best at everything I take on.			0.72										
Perfectionist	I need to excel in every situation.			0.72		0.47								
Distant	I am emotionally distant.				0.84					1				
Distant	I remain standoffish.				0.83									
Distant	I am hard to get to know.				0.83									
Distant	I am aloof.				0.72					-0.45				
Ambitious	I believe to feel good one must constantly move up.					0.79								
Ambitious	I believe winning is what really matters.	0.41				0.74								
Ambitious	I am excessively ambitious.					0.65								
Ambitious	I am aggressive.	0.49				0.53								
Pleasing	I need the approval of others.						-0.88							
Pleasing	I need to be accepted by others.						-0.87							
Pleasing	I worry about others' judgment.						-0.76							
Pleasing	I need to be admired by others.						-0.76							
Pleasing	I work too hard for othersi acceptance.		0.46				-0.72							
Passive	I lack drive.							0.81						
Passive	I lack passion.							0.80						
Passive	I am passive.		0.51					0.63						
Critical	I am sarcastic and/or cynical.								0.82					
Critical	I am critical.								0.71					
Critical	I put people down.	0.56							0.60	-0.5				
Arrogant	I have too big of an ego.	0.46								-0.83				
Arrogant	I am self-centered.									-0.80				
Arrogant	I am arrogant.	0.47							0.49	-0.80				



Manager Edition Creative Factor Structure			Component											
Principle Axis, Pattern Matrix			2	3	4	5	6	7	8	9				
Purpose	I provide strategic vision for [my part of] the organization.	0.78												
Strategy	I am a gifted strategist.	0.75												
Strategy	I establish a strategic direction that helps [my part of] the organization to thrive.	0.75												
Strategy	I provide strategic direction that is thoroughly thought through.	0.67												
Purpose	I communicate a compelling vision.	0.61												
Strategy	I have a firm grasp of the market place dynamics.	0.60												
Purpose	I articulate a vision that creates alignment within [my part of] the organization.	0.59												
Purpose	I inspire others with vision.	0.48												
Caring	I connect deeply with others.		0.82											
Caring	I form warm and caring relationships.		0.81											
Caring	I am compassionate.		0.73											
ntegrity	I exhibit personal behavior consistent with my values.			0.85										
Integrity	I hold to my values during good and bad times.			0.77										
integrity	I lead in a manner that is completely aligned with my values.			0.73										
Integrity	I am a good role model for the vision I espouse.			0.43										
Composure	I am composed under pressure.				0.83									
Composure	I handle stress and pressure very well.				0.76									
Composure	I am a calming influence in difficult situations.				0.66									
Courage	I surface the issues others are reluctant to talk about.					0.82								
Courage	I speak directly even on controversial issues.					0.80								
Courage	I am courageous in meetings.					0.71								
Decisions	I make the tough decisions when required.					0.40								
Balance	I balance work and personal life.						0.85							
Balance	I find enough time for personal reflection.						0.81							
Mentoring	I help direct reports create development plans.							-0.69						
Mentoring	I help people learn improve and change.							-0.67						
Mentoring	I am a people builder/developer.							-0.64						
Геатwork	I promote high levels of teamwork through my leadership style.							-0.60						
Mentoring	I provide feedback focused on professional growth.							-0.58						
Геатwork	I share leadership.							-0.50						
Teamwork	I create a positive climate that supports people doing their best.							-0.46						
Decisions	I am an efficient decision maker.								-0.60					
Results	I am quick to seize opportunities upon noticing them.								-0.59					
Decisions	I make decisions in a timely manner.								-0.54					
Results	I pursue results with drive and energy.								-0.53					
Results	I am proficient at achieving high quality results on key initiatives.								-0.38					
Results	I strive for continuous improvement.								-0.35	0.				
nterpersonal	I listen openly to criticism and ask questions to further understand.									0.				
nterpersonal	I learn from mistakes.									0.				
nterpersonal	I take responsibility for my part of relationship problems.									0.				
nterpersonal	In a conflict I accurately restate the opinions of others.									0.				

